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INDUSTRY FIRST – ARISTO INSTALLS AUSTRALIA’S FIRST DOUBLE SIDED X-LINE GLASS COATING MACHINE

Jill Johnson

Perth-based wholesaler Aristo Glass Products has purchased and installed Australia's very first X-Line double-sided glass coating machine, which automates the application of EnduroShield easy-clean glass coating. EnduroShield's protective coatings are pre-applied by glass processors in over 30 countries, making glass surfaces water-repellent, stain resistant and easier to clean.

According to Brock Backhouse-Smith, Managing Director of Aristo, the company wanted to streamline its operations, supply innovative products, and secure its supply chain. EnduroShield X-Line excels in achieving all these goals and so Brock was eager to incorporate the X-Line's unique capacities.

'When we started our installation company as a small two-man team, we had continued problems with supply', Brock remembers. 'We quickly realised that if we invested in our own glass systems capability, we'd be able to not only service our own needs, but that of many other companies as well.'

For Aristo, this is where the X-Line really excelled.

'What sets Aristo apart is our offering of a one-stop solution,' Brock asserts. 'As well as being an importer and wholesaler of modular

glass panels, we're now also well equipped to apply EnduroShield and assist other processors and suppliers in the industry.'

Aristo sought several essential criteria in a coating partner. 'We wanted a turnkey solution where we could take a single piece of glass, put it through the machine, and see it emerge as a finished product,' Brock explains. 'After performing a detailed market review, we concluded that EnduroShield was the only option.'

The X-Line's benefits are already apparent. 'The machine's speed and efficiency are impressive, as is the increased yield we've gained from the product,' Brock explains.

'The X-Line's scalable nature is perfect for an ambitious company like Aristo,' says Craig Howard, Managing Director of EnduroShield. 'They've proactively integrated our new technology into their operations and will continue utilising the X-Line's full capacities.'

These companies' synergistic relationship encapsulates the exciting possibilities of innovative technology.

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